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SAVE
\$500.00



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Our Integrated Package Includes -

1 **POWER! ESTIMATOR™**
Complete powerful bidding is at your command. Our easy to use Estimator has all the features you need.

2 **POWER! TIME & MATERIAL BILLING™**
Fast easy invoicing. Track your receivables, organize customers, create statements and reports.

3 **ELECTRICAL MATERIAL DATA BASE™**
Includes realistic prices and labor units. No more endless calls to the wholesale house!

1 POWER! ESTIMATOR™ FEATURES

SAVE TIME WITH OUR FAST ESTIMATING SYSTEM

- ✓ **Up to 10 times faster** than manual estimating
- ✓ Builds an **unlimited number of assemblies**, faster than any other software
- ✓ **Innovative** - automatically calculates wire, conduit and fittings
- ✓ **Generates a complete bid**, material list, purchase order and quote request form, from minimum input
- ✓ Simple to use take-off windows
- ✓ Piece by piece estimating for complete and flexible bidding
- ✓ **Automatically** adds in wire, conduit, box, plate,



“TWEAK” YOUR ESTIMATES FOR WINNING BIDS!

- ✓ Adjust: Profits, Labor, Direct Costs, Overhead, Lost Time, Mark-up & More ...
- ✓ **Easily adjust** labor hour units for degree of difficulty
- ✓ Switch between wiring methods and wires sizes instantly
- ✓ **Automatic** parts and labor totals - no more math!
- ✓ Easily include or exclude job phases and estimate sections
- ✓ **Turns estimates into invoices** (requires T & M Billing)



- ◆ Take off footage from blueprints with the optional **Scalex PlanWheel™**

BUILT IN PROPOSAL/CONTRACT'S

- ✓ Complete with legal phrases, easily customized
- ✓ **Easy to use** - automatically create contracts from estimates
- ✓ Three styles to choose from: One, two or unlimited pages
- ✓ Automatic input of customer information
- ✓ Automatically **create proposals from estimates**



Proposal/Contract windows

3 Complete Software Programs ...

2 POWER! TIME & MATERIAL BILLING™ FEATURES

FAST INVOICING SAVE TIME AND MONEY

- ✓ **Save** up to 15 minutes per invoice compared to hand written invoices
- ✓ Built-in, **professional** looking Invoice gives your company integrity - easily customized!
- ✓ Built-in pricing will make you **more money** - choose between retail, end column or markup
- ✓ Automatically calculates and extends labor and materials - automatic multi-page invoices!
- ✓ Automatically inputs material, customer and employee information and more ...

TRACK YOUR RECEIVABLES

- ✓ A/R Reports **track receivables**, sales tax, labor & materials for jobs and customers - insures payment
- ✓ Automatic **Statements** with option to apply finance charges - an essential tool for getting paid
- ✓ Accounts Receivable can be sorted, searched, edited, printed, exported and more ...
- ✓ Export Links to **QuickBooks®**, Peachtree®, Excel®, Word®, Spreadsheet or Word Processor

FULL FEATURED CUSTOMER / VENDOR ADDRESS BOOK

- ✓ Addresses, phones, print mailing labels and lists, track job history, custom fields, notes, export and more
- ✓ Full featured **contact manager** is very easy to use - links directly to invoices, estimates and proposals
- ✓ Export Links to **QuickBooks®**, Peachtree®, Excel®, Word®, Spreadsheet or Word Processor

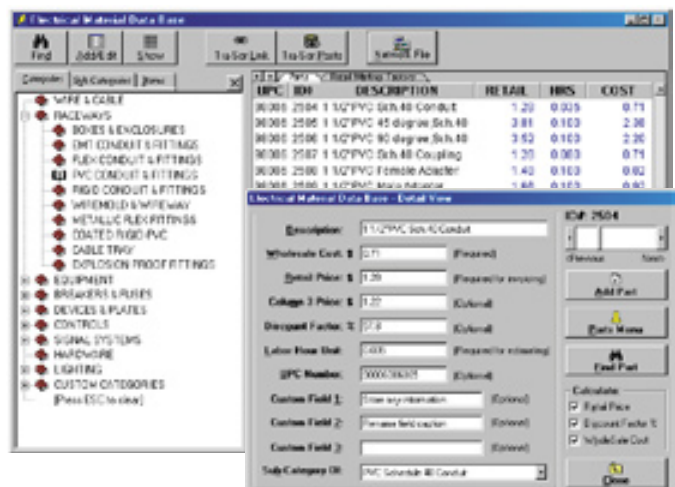
3 MATERIAL & LABOR DATA BASE FEATURES

GREATER EFFICIENCY

- ✓ No more endless calls to the wholesale house for pricing
- ✓ Find materials **fast and easy**
- ✓ Adjustable pricing makes you money
- ✓ **Easily update prices** yourself, from distributor prices, or use TRA-SER® to update prices automatically

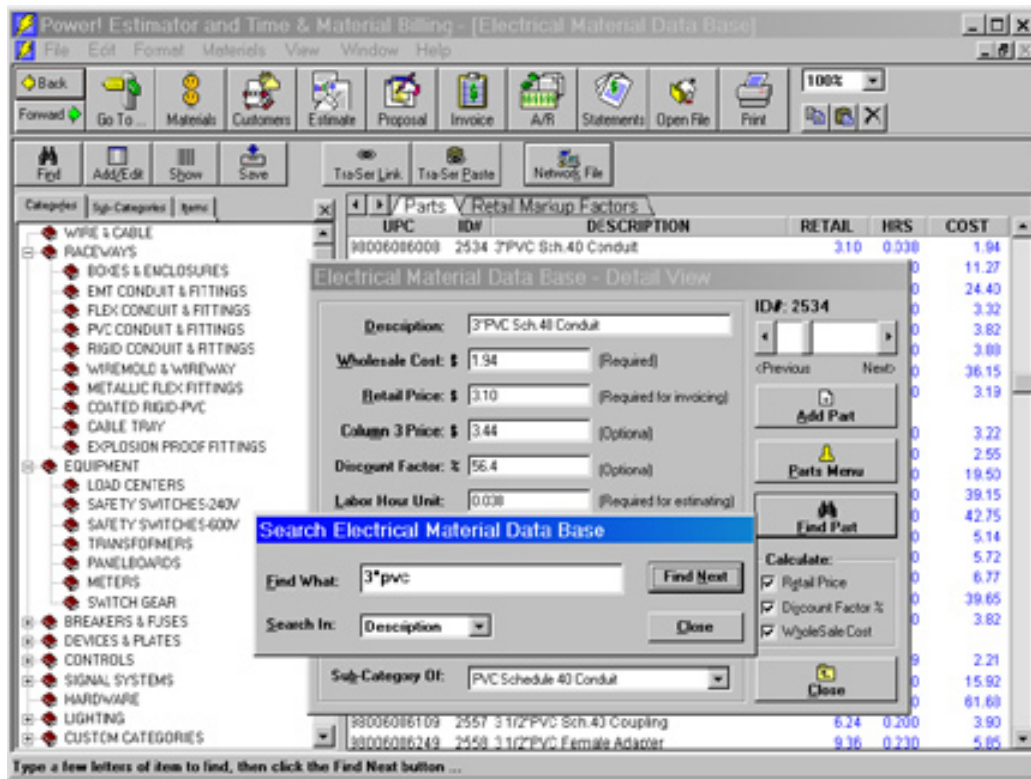
QUICK & EASY TO USE

- ✓ Easy to update, expand, change pricing and labor units. **TRA-SER® Link - discount!**
- ✓ User expandable up to 16,000 parts!
- ✓ Includes commonly used electrical materials, pricing and labor hour units
- ✓ Materials are listed in an easy to read generic format
- ✓ Prices and labor hour units are easily adjusted



Material Price Book Window

Our easy to use Electrical Material Data Base includes electrical parts with current prices and labor hour units



Typical Material and Labor Data Base window

No more endless calls to a wholesale house for prices

- ◆ Includes realistic electrical wholesale house prices.
- ◆ **Easy** to update, expand, change prices, add parts, adjust, change category names and change labor units.
- ◆ Easily update prices yourself or purchase optional automatic price updates with the **TRA-SER® Link**.
- ◆ Prices can be updated from a computer file, if supplied by your electrical parts distributor.
- ◆ Adjust labor units, retail and wholesale pricing to **make more money**.
- ◆ **Very easy** to copy materials from the Data Base to estimates and invoices.
- ◆ Adjust prices and labor units by group or individual parts, in seconds.
- ◆ Estimates and invoices share the same data base - update prices only once!
- ◆ Materials are listed in an **easy to read** generic format. Conduits and fittings are grouped together by size for faster retrieval of material information.
- ◆ User **Expandable** up to 16,000 electrical materials!
- ◆ Retail markup factors are easily changed to any amount you want - make more money!
- ◆ Computerized search finds materials **fast**.



Our innovative electrical assemblies build faster than any other estimating program!

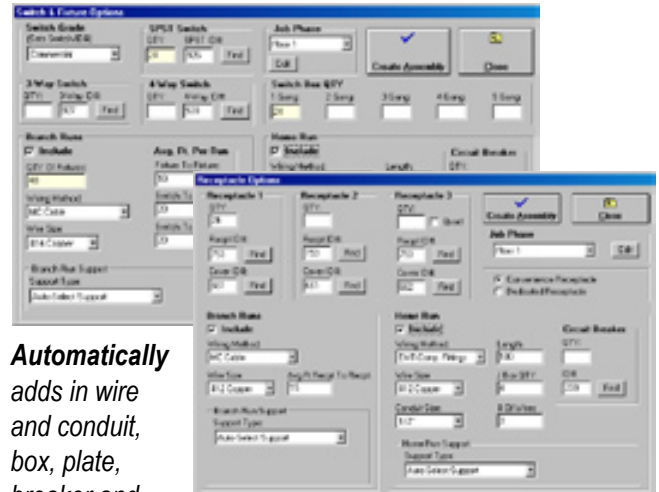
- ⚡ Automatically generates materials with little user input.
- ⚡ Create, save and use **unlimited** electrical assemblies!
- ⚡ Assign any quantity to each assembly. Fully adjustable!



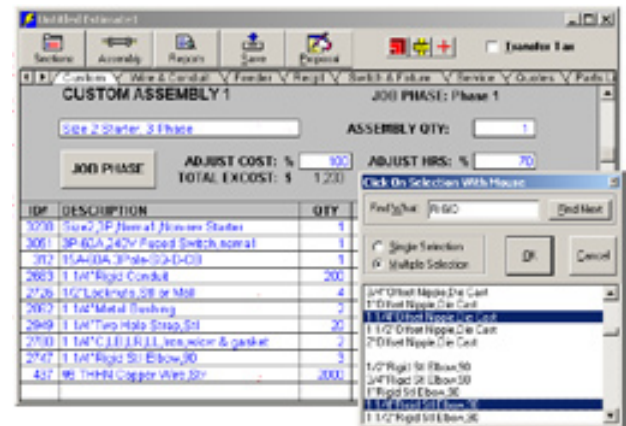
Creates **Feeders in seconds**. Conduit is sized automatically to the National Electric Code.



Estimate **Wire & Conduit** in a flash. Material lookup is automatic. Materials and quantities are easily changed.



Automatically adds in wire and conduit, box, plate, breaker and fittings for **receptacles, switches, light fixtures and branch circuits!**



Create **unlimited Custom Assemblies**. Labor and material are easily adjusted right in the window.



Quote a **Main Service** in seconds! Parts and quantities are automatic and are easily changed to fit local building codes.

The results of the POWER! ESTIMATOR™ are displayed and “fine-tuned” in our full featured Bid Summary

JOB CHARGES		
Material Cost		\$14,897
Material Sales Tax	7.62%	\$1,067
Material Markup	15%	\$2,115
Labor Charge		\$10,629
Labor Tax	4%	\$53
Direct Costs		\$3
Direct Costs Sales Tax		\$0
Overhead	2%	\$63
Job Profit	2%	\$679
Qualified Cost		\$3
Qualified Sales Tax		\$3
Qualified Profit		\$3
Job Sales Tax	0.00%	\$0
Price Job Cost		\$19,837
SELLING PRICE:		\$24,168

PROFIT SUMMARY	
Material Markup	\$2,115
Labor Profit	\$1,465
Job Profit	\$679
Qualified Profit	\$3
Total Profit	\$4,453
Owner's Net Wages	\$5,864
Owner's Net Earnings	\$10,327

Bid Summary window

- ◆ Changing percentages for various job charges is easy, and gives a newselling price instantly.
- ◆ A customizable Proposal/Contract is built in that includes legal phrases.
- ◆ See at a glance how much money you will profit after all job costs are paid.
- ◆ Calculates Man Hours, Man Days and Man Weeks for any job.
- ◆ Allocate labor between Owner, Foreman, Apprentice, Journeyman, etc.
- ◆ Each estimate has a Work Order / Job Information window (not shown).

Our Bid Summary is an easy to adjust breakdown of the extended material costs, labor, job charges and other job expenses. Changing any part of your estimate will update all material, labor and profit extensions - no more math!

Need selling prices based on different phases of the job?
Just click a button to create a Job Phase Summary showing separate selling price and complete breakdown for any phase of the job.

LABOR BREAKDOWN				
	ALLOCATE PERCENT	EST. HOURS	CHARGE	ALLOCATED HOURS
Light Duty Time For Lot		20.18	\$1,009	20.18
Labor		20.18	\$1,009	20.18
Foreman		20.18	\$1,009	20.18
Apprentice		20.18	\$1,009	20.18
Journeyman		20.18	\$1,009	20.18
Owner	50%	10.09	\$504	10.09
Owner %		10.09	\$504	10.09
Total Labor Hours		20.18		
Total Labor Charge			\$1,009	
Total Labor Weeks		7.33		

SQUARE FOOT CALCULATOR	
Square Footage of Building	
Costs Per Square Foot	\$0.00

DIRECT COSTS				
	COST	TAX%	TAX	JOB PHASE
Materials			\$0.00	Material
Labor			\$0.00	Labor
Travel/Phone			\$0.00	Travel/Phone
Printing			\$0.00	Printing
Utilities			\$0.00	Utilities

Labor breakdown window

Our Unit Bid allows easy, itemized piece by piece estimating

UNIT BID						
JOB PHASE: Miscellaneous						
JOB PHASE		ADJUST COST: % 100	ADJUST HRS: % 70			
		TOTAL EXCOST: \$ 239	TOTAL EXHRS: 1.4			
ID#	DESCRIPTION	QTY	COST	EXCOST	HRS	EXHRS
3046	2P-100A,240V Fused Switch,nema3R	1	\$120.04	\$120	0.700	0.7
2329	125A Load Cntr,3P MLO,Nema1,12/24	1	\$119.42	\$119	0.700	0.7
Add and Modify Anything ...						

Unit Bid window

- ◆ Very easy, fast estimating method.
- ◆ It's a computerized parts list that you select items to put into.
- ◆ Very fast and easy to select items.
- ◆ **Any** item with cost or labor can be entered.
- ◆ Changes are automatically calculated - no more math.
- ◆ Results are automatically added into the Bid Summary.

T & M BILLING Includes a Professional looking Invoice -

Your Electric Company
1234 5th. Street
Anytown, USA 99999
(555) 555-5555 Lic.# 555555

JOB INVOICE
Big Bucks Job

INVOICE NUMBER: 3306
INVOICE DATE: 12/05/2010
TERMS: 30
CUSTOMER ID: BAYS3
PAGE NUMBER: Page 1 of 2

LABOR: \$645.00
MATERIALS: \$488.30
7.75% SALES TAX: \$50.62
PAGE 2 TOTAL: \$290.00
CREDIT:
TOTAL: \$1,431.92

Charley Customer
Big Bucks Incorporated
2967 North Main Street
Anycity, NJ 08495

Electrical for north county store. electrical rough-in for lighting project. wire will be pulled into the conduit in the first week of next month. Lots of room to describe the job ...

Qty	DESCRIPTION	PRICE EACH	EXTENDED PRICE
40	4" Square Box, w/bracket	\$4.74	\$42.66
600	4" Square Blank Cover, 3/8"	\$0.28	\$168.00
1689	3/4" Flex Conduit, 3/8"	\$0.63	\$252.00

Invoice windows

Flat rates or anything can be entered ...

DATE	DESCRIPTION	HOURS	HOURLY RATE	EXTENDED AMOUNT
12/05/2010	One journeyman electrician	2.75	\$40.00	\$110.00
12/05/2010	Two journeyman electricians	6.00	\$40.00	\$240.00
12/05/2010	Scissor lift rental	1.00	\$100.00	\$100.00
12/05/2010	One apprentice electrician	3.00	\$25.00	\$75.00
12/05/2010	One journeyman electrician	3.00	\$40.00	\$120.00

NO STATEMENT SENT - PLEASE PAY THIS AMOUNT ON RECEIPT \$1,431.92

Automatic input of material, labor and customer info makes invoicing your T & M jobs **fast and easy**.

Easily customize the Invoice to suit your company's needs in a "what you see is what you get" window.

Choose between **7 styles** for the first invoice page, with varying number of lines for notes, materials and labor. Create invoices with **unlimited pages**.

Customer name and address are designed to show through a see thru-envelope window.

Very easily adapted for use as a **Change Order**.

Our **Job Ticket** form means your billing clerk does not need to know what a wire nut is! Workers simply enter item quantities on our "Job Ticket" of commonly used electrical parts. Then your billing clerk enters the item I.D. number and quantity from the form. Description and price automatically show on the invoice - fully extended!

◆ Fast invoicing makes money and saves time

- ◆ **Save time** using our easily customized computer generated invoice.
- ◆ Uses retail price, column 3 price, or a user defined markup factor to **make more money**.
- ◆ Automatically calculates and extends labor and materials - no more math!
- ◆ Description and price can all be overwritten with any text - easily enter flat rates.
- ◆ **Automatically** turn Estimates into Invoices.
- ◆ Our Invoice can easily be adapted for use as a **Change Order**.
- ◆ Itemized pricing can **easily** be hidden from customer.
- ◆ Make invoices with an unlimited number of pages!
- ◆ **Automatically** inputs materials, customers and employees.
- ◆ Remembers markups and sales tax rates for different customers.
- ◆ Invoice number automatically advances.
- ◆ Your **logo** can easily be copied into the invoice.
- ◆ Compare material wholesale cost to retail sale of materials.

Number of pages: 2

Pricing based on:

Enter markup factor:

Sales tax usage:

Enter sales tax:

Hide or show prices:

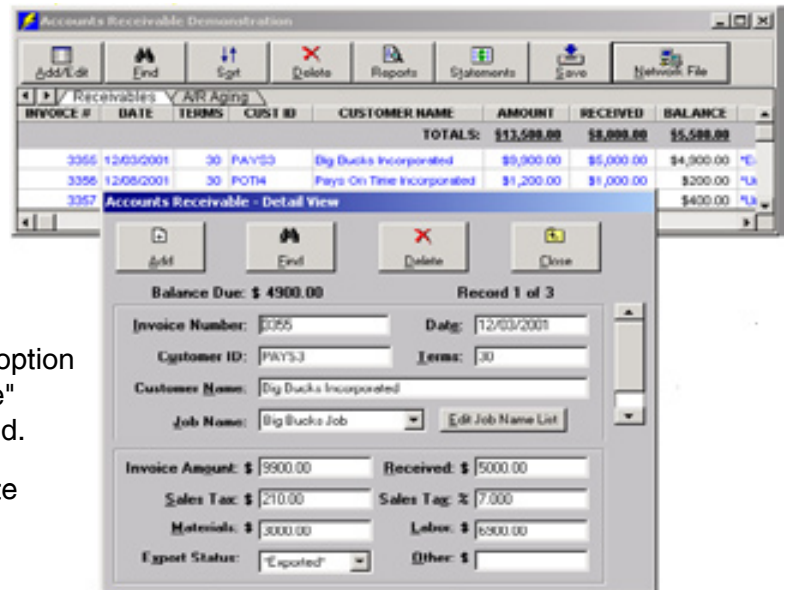
To permanently set options, select Customization from File menu.

Invoice Options window

Accounts Receivable and a Customer Address Book

◆ Keep track of your Receivables!

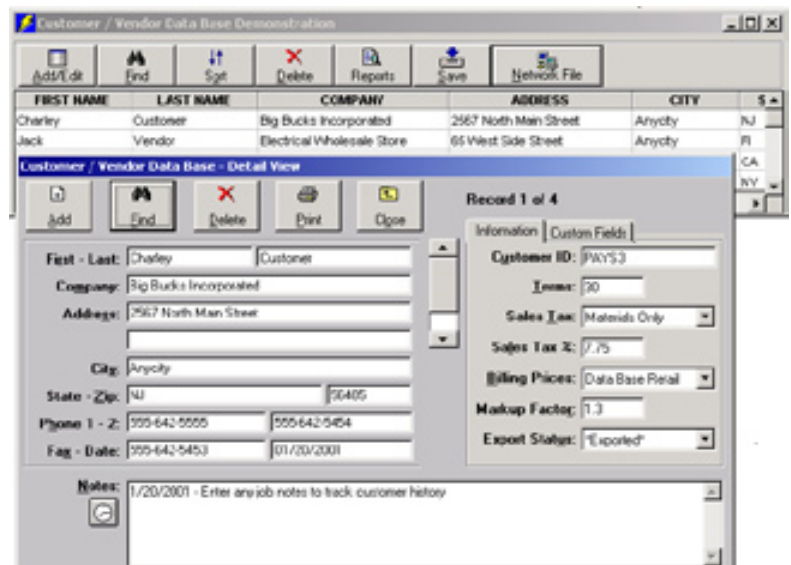
- ◆ Excellent aging report shows who owes you money to **insure prompt payment**.
- ◆ **Export Links** to QuickBooks®, Excel®, Peachtree®, Word®, Spreadsheet or Word Processor.
- ◆ **Powerful reports** allow you to track receivables, sales tax, labor, materials and totals for jobs and customers.
- ◆ Automatically create **Statements** with the option to apply finance charges - this "must-have" feature is essential for helping you get paid.
- ◆ Add-in hand written invoices for a complete record of all your Receivables.
- ◆ Finding accounts is **quick and easy**.
- ◆ Export Receivables to a text file for import into compatible software.
- ◆ **Easy** to update, add to, sort, modify and is **automatically generated** for you.



Accounts Receivable window

◆ Organize your customers with our Address Book

- ◆ Full featured contact manager - track job history!
- ◆ Records addresses, phones, notes, dates, custom fields and check boxes.
- ◆ Store sales tax information and pricing method for your customers - & automatically transfer the info into invoices. This allows you to have different discounts and sales tax rates for customers!
- ◆ Very **simple** to update and add-in new customers.
- ◆ **Organize** your customers by name, city, zip code, etc.
- ◆ Find customers **quick and easy**.
- ◆ Export Links to **QuickBooks®**, Excel®, Peachtree®, Word®, Spreadsheet or Word Processor.
- ◆ **Automatically** transfers information into invoices, estimates, and proposals.
- ◆ Print mailing labels, lists and detailed forms.



Customer / Vendor Address Book

Power! T & M Billing™ will help you get paid

- ◆ Powerful reports track receivables, labor, materials, sales tax, and age of invoices for jobs and customers - all to insure you get paid for your work

Accounts Receivable

AGE	INVOICE #	DATE	AMOUNT	BALANCE
0-30 DAYS				
31-60 DAYS	05A10000	05/10/2000	104.0000	104.0000
61-90 DAYS	05A70000	05/17/2000	74.0000	74.0000
91-120 DAYS	05A50000	05/15/2000	190.0000	190.0000

- ◆ Automatically creates an **excellent aging report** for invoices. See at a glance the age of unpaid invoices - then create statements to **help you get paid now**.

- ◆ Create reports for customers, sales tax payable, material & labor and jobs.

Sales Tax Payable Report - 05/10/1997 To 05/30/2000

INVOICE #	DATE	CUST ID	CUSTOMER NAME	AMOUNT	RECEIVED	BALANCE	SALES TAX	% TAX	MATERIALS
20745	07/06/1997								
20746	07/14/1997								
20748	07/25/1997								
20741	07/05/1997								

Material & Labor Report - 05/10/1997 To 10/30/2000

INVOICE #	DATE	CUST ID	CUSTOMER NAME	AMOUNT	MATERIALS	LABOR	SALES TAX
20770	05/10/2000	L					
20767	05/11/2000	L					
20740	08/02/2000	L					
20711	07/02/2000	L					

Job Name Report - 05/10/1997 To 10/30/2000

INVOICE #	DATE	JOB NAME	CUST ID	CUSTOMER NAME	AMOUNT	RECEIVED	BALANCE
20770	05/10/2000	LV Job	L/Vprop	L/V Properties	\$90.00	\$0.00	\$90.00
20767	05/11/2000	LV Job	L/Vprop	L/V Properties	\$184.00	\$0.00	\$184.00
20765	05/10/2000	LV Job	L/Vprop	L/V Properties	\$117.36	\$0.00	\$117.36

- ◆ Reports display totals for invoice amounts, balance, amounts received, materials, labor and sales tax.

- ◆ Automatically create Statements - this tool is essential for helping you get paid

- ◆ Create **Statements** for any customer or job you choose.

- ◆ Statements are created automatically using any date range you choose.

- ◆ Automatically apply **finance charges** to any customers you choose - helps to **get customers to pay on time**.

- ◆ Easily adjust finance charge interest rate, grace period and caption.

Select Customer Statements To Apply Finance Charges

Statements With A Balance: Electrical Wholesale Store, Pay On Time Incorporated

Apply Finance Charge To: Big Bucks Incorporated

Create Customer Statements

Create Statements With... Invoice Dates From: 3/7/00-2000 To: 10/15/2000

Statement Date: 1/21/0-2000

Customers Listed In A/R: Electrical Wholesale Store, Pay On Time Incorporated

Customers To Include: Big Bucks Incorporated

Annual Interest Rate (%):

Grace Period (days):

Finance Charge Caption: Post Finance Charge

Don't Create Statements With A Zero Bal

Customer Statements - 02/08/2000 To 02/15/2000

YOUR ELECTRIC COMPANY
1224 5th Street
Arlington, USA 30090
555-555-5555 Loc. 8234967

STATEMENT

DATE: 10/10/2000
TERM: 30
CUSTOMER ID: PAY13
PAGE NUMBER: PAGE 1 OF 1

0-30 DAYS
31-60 DAYS
61-90 DAYS
OVER 90 DAYS: \$4,900.00

TOTAL: \$4,900.00

TO: Charity Customer
Big Bucks Incorporated
2007 North Main Street
Arlivity, Nc. 27611

DATE	DESCRIPTION	AMOUNT	PAYMENTS	BALANCE
02/08/2000	Invoice# 2155	\$9,400.00	\$4,500.00	\$4,900.00



Your Electric Company
1234 5th. Street
Anytown, USA 99999
(555) 555-5555 Lic.# 555555

JOB INVOICE

Big Bucks Job

INVOICE NUMBER	3306
INVOICE DATE	12/25/2010
TERMS	30
CUSTOMER ID	PAYS ON TIME
PAGE NUMBER	Page 1 of 2

Charley Customer
 Big Bucks Incorporated
 2567 North Main Street
 Anycity, NJ 56485

LABOR	\$645.00
MATERIALS	\$1,204.09
7.75% SALES TAX	\$93.32
PAGE 2 TOTAL	\$250.00
CREDIT	
TOTAL	\$2,192.41

Electrical for north county store. electrical rough-in for lighting project. wire will be pulled into the conduit in the first week of next month. Lots of room to describe the job ...

ID#	DESCRIPTION	QTY	PRICE EACH	EXTENDED PRICE
40	4"Square Box,w/bracket	9	\$5.57	\$50.13
680	4"Square Blank Cover,Stl	9	\$1.08	\$9.72
1689	3/4"Flex Conduit,Stl	400	\$0.63	\$252.00
1224	1/2"EMT Compression Coup	24	\$0.79	\$18.96
1225	1/2"One Hole Strap,Stl,TW	24	\$0.32	\$7.68
1426	Motion Detector Double Flood w/cover	3	\$32.34	\$97.02
1991	75-150W Outdoor Flood Lamp	6	\$7.87	\$47.22
56	Raintite Box,3-1/2"Hubs	3	\$9.36	\$28.08
2484	1"PVC Sch.40 Conduit	300	\$1.58	\$474.00
2486	1"PVC 90 degree,Sch.40	3	\$2.10	\$6.30
2489	1"PVC Male Adapter	2	\$1.22	\$2.44
2491	1"PVC Two Hole Strap	2	\$0.26	\$0.52
516	Red Wire Nuts	24	\$0.14	\$3.36
515	Yellow Wire Nuts	12	\$0.10	\$1.20
319	15A-50A SP-Federal Pacific CB	2	\$27.73	\$55.46
432	#12 THHN Copper Wire,Sol	750	\$0.08	\$60.00
436	#10 THHN Copper Wire,Str	750	\$0.12	\$90.00

Flat rates or anything can be entered ...

DATE	DESCRIPTION	HOURS	HOURLY RATE	AMOUNT
12/25/2010	One journeyman electrician	2.75	\$40.00	\$110.00
12/25/2010	Two journeyman electricians	6.00	\$40.00	\$240.00
12/25/2010	Scissor lift rental	1.00	\$100.00	\$100.00
12/25/2010	One apprentice electrician	3.00	\$25.00	\$75.00
12/25/2010	One journeyman electrician	3.00	\$40.00	\$120.00

NO STATEMENT SENT - PLEASE PAY THIS AMOUNT ON RECEIPT

\$2,192.41